



INCENTIVE GUIDELINES & TARGETS

TARGET INDUSTRIES

**Defense
Contractors**

**Homeland
Security**

Aerospace

**Software
Development**

**Medical
Devices**

Port Related

**Significant
Tourism Attractions**

**Destination
Retail**

**Fire
(Finance, Insurance
& Real Estate)**

**Engineering
& Architectural
Services**

**Manufacturing
& Warehousing**

TARGET FACTORS

- **High Tax Impact/
Significant Capital Investment**
- **High-Paying,
Knowledge-Based Jobs**
- **Green/Environmentally
Friendly Project**
- **Miscellaneous Fiscal Impacts**
(i.e. Providing Product/Growth Space,
Improving Public Infrastructure, etc.)
- **Elimination/Redevelopment
of Blighted Property**
or Substantial Improvements
to Commercial Structures
- **Current York County
Business Expansion**
- **Sustainable
Industry/Company**

INCENTIVE GUIDELINES

1. No minimum grant amount
2. Maximum grant amount is typically equal to 30 months tax impact
3. Grants may require Board of Supervisors approval
4. Staff to use their discretion as to when to use the HRPDC fiscal models to evaluate incentive requests
5. Incentives require a performance agreement, which may include claw back provisions
6. Business cannot be in default or non-compliance with any county programs, ordinances, or taxes